

Senior Secured UK Property Debt Investments Ltd

Fact Sheet

As at 31st October 2016

Summary

The Investment objective of the company is "...to construct a portfolio of good quality, defensive, senior debt investments secured by first ranking fixed charges predominantly against UK commercial property investments, providing target dividends of circa 6% pa, paid quarterly, with an underlying target portfolio IRR of 8% pa..."

Fund Facts

Fund Launch:	5 th February, 2013
Fund Manager:	Intermediate Capital Managers Ltd
Base Currency:	GBP
Issued Shares:	108.2 million
Management Fee:	1.0%

Fund Type:	Closed ended investment company
Domicile:	Guernsey
Listing:	London Stock Exchange
ISIN Code:	GG0B8C23581
LSE Code:	LBOW
Website:	www.lbow.co.uk

Share Price & NAV at 31 October 2016

Share Price (pence per share)	103.50
NAV (pence per share)	104.02
Premium/ (discount)	(0.50%)
Market Cap.	£112.57m
Approved dividend (pence per share) ⁽¹⁾	1.5 pence
Dividend payment date ⁽¹⁾	13 January 2017

 ⁽¹⁾ For Quarter ended 31 October 2016 (Ex-dividend date 22/12/2016)
(2) Loans advanced at amortised cost / Total equity attributable to the owners of the Company

Key Portfolio Statistics at 31 October 2016

Number of Investments:	9
Percentage Capital Invested ⁽²⁾ :	82.91%
Weighted average investment coupon:	6.77%
Weighted Avg. projected Investment	
IRR ⁽³⁾ :	8.96%
Weighted Avg. LTV:	57.82%
Weighted Avg. interest coverage ratio:	206%

Weighted average projected gross portfolio IRR reflects loan cashflows including interest, fees, advances and repayments, comprising (i) actual cashflows arising from loans in current portfolio and repaid loans since origination to date, and (ii) projected cashflows from the current portfolio through to each loan's maturity.

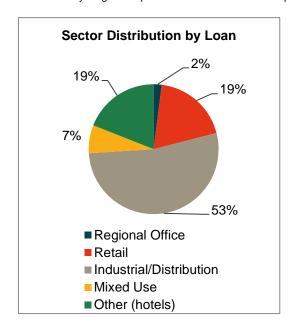
Share Price v NAV (from IPO to 31 October 2016)

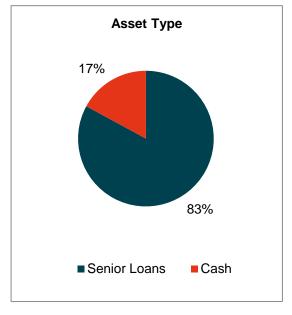


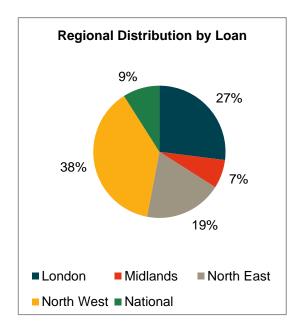
Investment Portfolio as at 31 October 2016

				Unexp	Day 1	Day 1	Day 1	Balance	Current	Current
			Term	term	balance	LTV	ICR	outstanding	LTV	ICR
Project	Region	Sector	start	(yrs)	(£m)	(%)	(%)	(£m)	(%)	(%)
IRAF Portfolio ⁽¹⁾	North West	Industrial/distribution	Jul-13	2.08	14.20	55.31	193	11.94	43.51	210
Meadows RE Fund II	London	Retail	Sep-13	1.17	18.07	65.00	150	18.07	62.96	129
Northlands Portfolio	London	Mixed use	Nov-13	2.07	7.20	61.70	192	6.48	46.12	164
Hulbert Properties	Midlands	Industrial/distribution	Dec-13	2.09	6.57	65.00	168	6.57	55.38	180
Halcyon Ground Rents	National	Industrial/distribution	Dec-13	2.10	8.60	64.80	116	8.60	63.90	116
Cararra Ground Rents	North West	Regional office	Dec-13	2.10	1.30	65.00	113	1.30	65.00	113
Lanos (York)	North East	Other (hotel)	Mar-14	2.17	10.00	64.90	122	10.00	50.00	154
Ramada Gateshead	North East	Other (hotel)	Apr-14	2.49	7.98	64.40	180	7.98	63.86	189
Commercial R. S. Ltd	North West	Industrial/distribution	Mar-16	2.45	22.40	65.00	280	22.40	64.00	354
Total / weighted averag	je			2.04	96.32	63.45	187	93.33	57.82	206

⁽¹⁾ IRAF portfolio loan is a replacement of the LM Real Estate loan. It is secured on substantially the same portfolio as the previous LM Real Estate loan but with a new borrower and on substantially the same commercial terms. Day 1 figures represent LM Real Estate loan opening position.







Investment Manager's Commentary

Summary

At 31 October 2016 the investment portfolio comprised 9 loans following the repayment in the quarter of the Raees International loan.

- The par value of the loan portfolio is now £93.3 million (31 July: £106.6m)
- NAV per share has increased from 102.66 to 104.02
- Projected portfolio gross IRR is 8.96% (31 July: 8.72%)
- Weighted average interest coupon is now 6.77% (31 July: 6.83%)
- Portfolio LTV has increased from 57.31% to 57.82% and Portfolio ICR has increased from 181% to 206%
- Weighted average loan maturity of 2.04 years (31 July: 2.30 years) and weighted average remaining coupon protection of 0.90 years (31 July: 1.15 years)

Group Performance

As previously mentioned, the Group's portfolio changed in the quarter, and as a result profit after tax for the quarter is £3.09 million (2.86 pence per share), benefitting from the Raees International prepayment and exit fees of £1.34m (1.24 pence per share).

The Group's loan portfolio continues to perform in line with expectations and in compliance with all of the Group's investment parameters. Whilst the existing loans remain outstanding, and with 0.90 years weighted average income protection remaining as at 31 October 2016 (ranging from 0.4 years to 1.5 years), the Company remains well positioned to continue to deliver its target dividend.

Portfolio

Portfolio statistics	31 October 2016	31 January 2016	
Number of loan investments	9	11	
Aggregate balance	£93,329,750	£104,002,150	
Weighted average LTV	57.82%	52.65%	
Weighted average ICR	206%	161%	
Weighted average interest coupon	6.77% pa	7.40% pa	
Weighted average projected gross IRR ⁽¹⁾	8.96% pa	8.49% pa	
Weighted average unexpired loan term	2.04 years	2.81 years	
Weighted average unexpired Interest income protection	0.90 years	1.60 years	
Cash held	£19,420,936	£5,306,129	

Outlook

Following the UK referendum and initial volatility that ensued as result of the gating of a number of retail property funds, UK commercial real estate markets have stabilised somewhat with a general consensus that values will settle 5-10% below their pre referendum highs. The UK economy is forecast to continue to grow, albeit at a slower pace, and employment remains high supporting the case for rental levels to remain stable as the level of vacancy continues to reduce and new property development is low. The referendum has also had an impact on the real estate finance markets, with a number of banks cutting their loan to value risk appetite, and pricing has firmed.

We anticipate further volatility in the real estate investment markets as BREXIT news emerges, with central London offices being particularly exposed given rents hit record highs pre-referendum and the development pipeline has continued. However the portfolio remains very well positioned to withstand such shocks given its regional focus and diverse nature of the underlying real estate.

The Investment Manager is identifying potential opportunities to reinvest the proceeds of the Raees repayment within the current parameters of the Company.

As the protected term of the loans reduces and whilst interest rates remain low, we anticipate that borrowers will balance the cost of early repayment with the opportunity to secure cheaper long term finance which may lead to further repayments over the next year.

As discussed in the interim report and accounts the Board is working with ICG-Longbow and Cenkos to develop revised investment objectives and policy which it hopes to present to shareholders shortly and ahead of the forthcoming continuation vote.

Contacts

Investment Manager	Administrator, Designated Manager & Company Secretary	Corporate Broker
Intermediate Capital Managers Ltd 42 Wigmore Street London, W1U 2RY info@longbowrec.com	Heritage International Fund Managers Ltd Heritage Hall, PO Box 225 Le Marchant Street, St. Peter Port, Guernsey ICGLongbow@heritage.co.gg	Cenkos Securities plc 6.7.8 Tokenhouse Yard, London EC2R 7AS wrogers@cenkos.com

Disclaimer

The materials being provided to you are intended for informational purposes and convenient reference only and may not be relied upon for any purpose whatsoever.

This information is not intended to provide, and should not be relied upon for, accounting, legal, tax advice, investment recommendations or any other purpose. You should consult your tax, legal, accounting or other advisors about the issues discussed herein. Although information has been obtained from and is based upon sources that ICG-Longbow Senior Secured UK Property Debt Investments Limited ("LBOW"), Intermediate Capital Group plc ("ICG plc") and/or its affiliates (including, but not limited to, Intermediate Capital Managers Limited ("ICG-Longbow"), or any member, director, employee or officer of each of the aforementioned (collectively, "LBOW, ICG and its Affiliates") consider reliable, we do not guarantee its accuracy and it may be incomplete or condensed.

These materials are not intended as an offer or solicitation with respect to the purchase or sale of any security or investment interest and may not be relied upon in evaluating the merits of investing in these securities or investment interests. These materials are not intended for distribution to, or use by any person or entity in any jurisdiction or country where such distribution or use would be contrary to local law or regulation.

LBOW, ICG and its Affiliates each do not make any representation or warranty, express or implied, as to the accuracy or completeness of the information, opinions or beliefs contained in this document (including information or opinions obtained from published sources prepared by parties other than LBOW, ICG and its Affiliates) contained herein, and nothing contained herein shall be relied upon as a promise or representation including, but not limited to, past or future performance.

LBOW, ICG and its Affiliates each exclude all liability and accept no responsibility for any loss (whether direct or indirect) in respect of any dispute or claim arising out of or in connection with this document, the information contained herein or its subject matter, except in respect of any fraudulent misrepresentation.

Any views expressed and any projections, forecasts or statements relating to expectations regarding future events, possible plans or proposals in this document represent LBOW's, ICG's, or ICG-Longbow's own assessment and interpretation of information available to it as at the date of this document. No representation is made or assurance given that such projections, forecasts or statements are correct or that these events, plans or proposals will be achieved. You must determine for yourself what reliance (if any) you should place on such projections, forecasts or statements and no liability is accepted by LBOW, ICG plc or ICG-Longbow (or any member of their respective groups, or any director, employee or officer of such companies) for any such projections, forecasts or statements.

These materials (including their contents) are confidential, being for use only by the persons to whom they are issued. Distribution of these materials to any person other than the person to whom this information was originally delivered and to

such person's advisors is unauthorised and any reproduction of these materials, in whole or in part, or the disclosure of any of their contents, without the prior written consent of LBOW, ICG plc or ICG-Longbow is strictly prohibited.

This communication is limited to and directed to only those persons to whom it is issued. In the UK, it is directed only at professional clients, as defined by the Financial Conduct Authority, and those who are legally able to receive it in the jurisdiction in which they are situated. Any other persons should not seek to rely upon the information contained herein. Collective investment schemes referred to herein are not regulated in the UK for the purposes of the UK's Financial Services and Markets Act 2000 and are not available to members of the general public in the UK.

LBOW is a registered closed-ended collective investment scheme incorporated as a non-cellular company limited by shares in Guernsey. LBOW is registered pursuant to the Protection of Investors (Bailiwick of Guernsey) Law, 1987, as amended (the "POI Law") and the Registered Collective Investment Scheme Rules 2015 (the "RCIS Rules") issued by the Guernsey Financial Services Commission.

No information contained in this communication should be taken as constituting an offer to the public in the Bailiwick for the purposes of the Prospectus Rules 2015 issued by the Guernsey Financial Services Commission. This announcement is addressed to a restricted number of persons in the Bailiwick who are either (i) persons appropriately licensed under the POI Law; or (ii) persons licensed under the Insurance Business (Bailiwick of Guernsey) Law, 2002, the Banking Supervision (Bailiwick of Guernsey) Law, 1994, or the Regulation of Fiduciaries, Administration Businesses and Company Directors, etc, (Bailiwick of Guernsey) Law, 2000.

ICG plc and ICG-Longbow are both authorised and regulated in the United Kingdom by the Financial Conduct Authority.